
**Corporate
Mergers
& Acquisitions**

Meet our Corporate Team

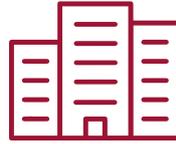
Browne Jacobson is widely recognised as a market-leading firm with a strong reputation in Corporate/M&A, Private Equity and Fund raising. Our award-winning Corporate practice, together with our top-tier specialist teams, delivers the breadth and quality of service clients expect. Through our long-standing relationships with partners overseas, we support our clients in their ambitions both locally and across the globe.

National powerhouse with an international reach



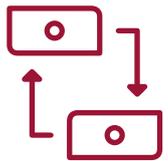
200+

Firms connected worldwide



50

Corporate lawyers operating across 5 national offices



30%

Of our transactions have been international



£1–2bn

Average combined deal value for over 100 M&A and private equity transactions annually

Award-winning team



Top 20 UK law firm for Corporate M&A



Tier 1 – Corporate and Commercial East Midlands



Band 1 – Corporate/M&A: Mid-Market and Private Equity, East Midlands



Corporate Law Firm of the Year Award

Firm wide statistics include



Top 5

Leading employers in the Social Mobility Employer Index



500+

Lawyers



150

Partners



Best

Companies to work for, voted by Sunday Times

Awards

HealthInvestor
Awards 2020

Legal Advisor of the Year - Private

Reactions

Law Firm of the Year Award

EducationInvestor
Awards 2020

Winner of:
“Legal advisors - education institutions”



Full Service Offering

We advise:

01

UK and international SMEs and large corporates

02

High-growth companies to FTSE 100 companies, entrepreneurs and management teams to institutional investors

03

Sellers, acquirers, management teams and debt providers involved in M&A and private equity transactions



Corporate Expertise

Acquisitions and disposals

Corporate restructuring and reorganisations

Cross border mergers and restructuring

Development capital transactions

Funds formation

Management buy-outs and buy-ins

Mergers

Partnerships and LLPs

Preliminary strategic advice

Private equity transactions

Public company law including takeovers and admissions

Transactional due diligence

Company administration and secretarial services

Industry Track Record

Automotive

Digital Transformation, Tech and Innovation

Energy Infrastructure and Sustainability

Food & Drink

Real Estate & Construction

Retail and Consumer

Sport & Leisure

Healthcare and Life Sciences

Other Specialist Areas

Corporate finance

Commercial contracts

Competition

Data protection

Dispute and litigation

Employment

Health and Social Care

Intellectual property

Insurance

Private client

Real Estate

Regulatory and governance

Tax

“

Browne Jacobson have been trusted advisers to LDC for a number of years and have achieved some really fantastic results for us. Having worked with them on the original investment into Addo, we knew they were absolutely the right team to have in place to ensure our exit from the group went as smoothly as possible and that Addo could move on quickly to the next important phase of its business. The quality of the advice and solutions that the team provided and the speed on the completion was first class. We would definitely recommend them and as ever look forward to working with them on our future investments.

—
*Andy Grove, Chief Investment Officer at LDC
(following the tertiary buyout of Addo Food
Group by PAI Partners from LDC and others)*





Relationship Highlights

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They deliver real added value. They don't just think about the legal problem before them, but also the overall strategic issues.

—
Chambers



Advised the Buyer on the \$80m acquisition of Bridge Farm from NASDAQ-listed Sundial Growers Inc. We advised on the initial sale of Bridge Farm to NorthEdge in 2017 and subsequent sale to Sundial in 2019.



Advised First Sentier Investors on a billion pound acquisition of SSE's stake in the Multifuel Energy joint venture and a subsequent acquisition of the entirety of Wheelabrator's UK operations from Macquarie.



Advised the Sellers (including LDC and Fullbrook Thorpe Investments LLP) on the tertiary buyout of Addo Food Group by PAI Partners.



Advised the Sellers on the tertiary buyout of CARE Fertility by Silverfleet Capital and CARE Fertility on its subsequent bolt-on acquisition of Nuffield Health's Woking Assisted Conception Service.



Advised Pure Gym on its acquisition of Fitness World based in Denmark, Switzerland and Poland.



Advised management shareholders and Mobeus on the sale of Biosite Systems, a leader in biometric access control and software solutions for the UK construction industry, to Assa Abloy Group.



Advised the shareholders and management of A Wilderness Way on an investment by BGF.



Advised shareholders of Brokerbilty Holdings on sale to Clear Group, backed by ECI Partners.



Advised management on NorthEdge's backed primary buy-out of Nottingham based Altia-ABM.



Advised NVM Private Equity and management of international marketing and communications group MSQ Partners on a buyout by LDC.



Advised Apiary Capital on its acquisition of Connect Managed Services from LDC and merger with G3 Comms (an Apiary portfolio company, the prior buyout of which we also advised on).



Advised the Sellers on the disposal of Davies Veterinary Specialists to The Linneaus Group.



Advised the Buyer (backed by LDC) and management of MI Hub (t/a Dimensions, among others) on the buyout of US-based Tailored Brands Inc's corporate apparel business for £50m.



Advised BGF and the shareholders of TCL Group on the sale of the TCL business, a niche national provider of Landscaping, Play products and Grounds Maintenance services to idverde Group.



Advised Laka on various fundraisings including its \$4.7m funding round, led by venture capital firms Creandum and Local Globe.



Advised Eos Venture Partners on its investment in Concirrus Ltd, as part of a \$26m series B fundraising led by Albion VC and CommerzVentures.



Advised Sunday Times top 10 Green Tech to watch and developer of sustainable and reusable battery solutions, Aceleron Limited, on its equity investment from BGF and Mercia Asset Management.



Advised the Sellers of Focus Multimedia (t/a Fanatical) on the sale to US-based Fandom Inc, backed by US private equity firm TPG.



Advised nmcn plc on its £3.7m acquisition of Lintott Environmental Technologies and subsidiary Lintott Control Systems.



Advised AFC Wimbledon on an innovative bond issue on a bespoke platform, crowdfunding and financing to fund the development of the Club's £30 million new Stadium at Plough Lane.



Advised Dalet Digital Media Systems on its acquisition of US-based Ooyala's Flex Media Platform.



Advised C7 Health, a clinical services led healthtech on strategic acquisitions of Diagnostics World and Tac Healthcare Group to help reduce waiting times and costs for essential diagnostic scans.



Advised Aston Martin on a multi-million pound corporate transaction.



Advised on the buyout of 100 HMV stores by Sunrise Records & Entertainment based in Canada.



Advised management of database and cloud managed services provider dsp on the MBO backed by YFM Equity Partners and other bolt-on acquisitions for dsp including Explorer UK.



Advised LDC and the Buyer on the acquisition of supply agencies business, TES Supply (t/a Vision for Education, ABC Teachers and Smart Education) from TES Global (ultimately owned by Providence Partners).



Advised Palatine Private Equity-backed Construction Testing Solutions Limited on two bolt-on acquisitions, being the acquisition of (1) Nicholls Colton Group Limited and (2) Card Geotechnics Limited.

Global Network

“

Hugely experienced in M&A transactions and private equity work, especially those involving retail, healthcare and public sectors, and including those with a cross-border element.

—
Chambers

We maintain close working relationships with leading lawyers in other jurisdictions through the Pangea Net global network and with firms that we've identified as being the best in their markets. This enables our clients with overseas interests and international clients to access high quality, specialist legal advice efficiently and cost-effectively.

200+

Firms connected
worldwide



Strong Track Record and Client Focus

Our team advises private equity investors and venture capitalists on their M&A activities, corporates on the whole range of challenges they face, management teams on buyouts and owner-managed businesses in relation to their expansion plans.



Future-proofing businesses

We offer clients support when planning their futures and achieve their long-term vision. We help them to identify opportunities - whether they're looking to sell, acquire, secure funding and/or reorganise.

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What really impressed me is that these people talked our language, got our needs and worked well together.

— *Managing Director, PZ Cussons*

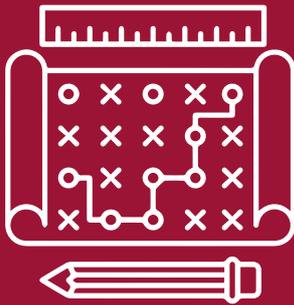
Trusted advisors

We're committed to building lasting client relationships. Our team has invaluable experience in client environments and delivers responsive, pragmatic and commercial advice.

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Every business is complicated and ours is no different, yet the team understand the way we operate and the trade we're in. We've done several deals recently and we totally trust the team - they're efficient, well balanced, hard-working and they deliver. Ultimately, it's all about the people and that's what makes us stick with Browne Jacobson.

— *Tom Barton, Director of Sandiccliffe Motor Group (post matter review following the sale of their Kia dealerships)*



Contact our Corporate Team

Exceptional service, every time, from experts you trust. Our clients choose and stay with us because of our sector expertise, straightforward advice, pricing and product innovation.



“

Thank you Browne Jacobson...your attention to detail, strength of team and personalities made it great working with you. I needed a complicated range of services and a comprehensive offer, and you brought in all the right specialists. You were exemplary and I was truly grateful for the wise counsel.

—
*Ashwin Mistry, CEO of Brokerbilty
(post matter review following the
sale of Brokerbilty to Clear Group)*

Richard Cox, Head of Corporate
Richard.Cox@brownejacobson.com

Nigel Blackwell, Partner
Nigel.Blackwell@brownejacobson.com

Gavin Cummings, Head of Private Equity
Gavin.Cummings@brownejacobson.com

Paul McCannah, Partner
Paul.McCannah@brownejacobson.com

Gareth Davies, Partner
Gareth.Davies@brownejacobson.com

Peter Allen, Partner
Peter.Allen@brownejacobson.com

Helen Morgan, Senior Associate
Helen.Morgan@brownejacobson.com

Rachael McDonald, Senior Associate
Rachael.McDonald@brownejacobson.com

Jon Snade, Partner
Jon.Snade@brownejacobson.com

Ryan Brown, Senior Associate
Ryan.Brown@brownejacobson.com

Kirk Glenn, Senior Associate
Kirk.Glenn@brownejacobson.com

Sam Sharp, Senior Associate
Sam.Sharp@brownejacobson.com

Mark Hughes, Partner
Mark.Hughes@brownejacobson.com

Sandra Wong, Senior Associate
Sandra.Wong@brownejacobson.com

Michael Stace, Partner
Michael.Stace@brownejacobson.com

Victoria Hustler, Senior Associate
Victoria.Hustler@brownejacobson.com

Mike Jackson, Partner
Mike.Jackson@brownejacobson.com

Victoria Tomlinson, Senior Associate
Victoria.Tomlinson@brownejacobson.com

Murdoch Currie
Murdoch.Currie@brownejacobson.com

Roger Birchall
Roger.Birchall@brownejacobson.com

Contact us on: +44 (0) 370 270 6000

